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CCPAJewelry Designers, Diamonds, Jewelers Be The First to Review! Please contact the business for updated hours/services due to COVID-19 advisory. Factory direct prices on quality diamond jewelry! General InfoDirect diamond importer & amp; fine jewelry manufacturer, offers ready-made pieces, loose diamonds, custom designs and repair jewelry. HoursServices/Products Custom Jewelry Diamond Solitaires Diamond Setting Engagement Rings Jewelry Repair Ring Sizing Rings Necklaces Payment methodamex, cash, check, discover, funding available, master cards, travelers checks, visasSecond Link Designers, Diamonds, Jewelry Repair Provided byPeople also shownGoldmine Jewelers429 Worcester Rd, Framingham, MAWright Jewelry Co Inc.(1)61 Main St, Hudson, MAT.J. Maxx437 Boston Post Rd, Sudbury, MAGoody's969 Concord St Ste 6, Framingham, MAParty Machine81 Austin Rd, Sudbury, MAGoody's969 Concord St Ste 6, Framingham, MAParty Machine81 Austin Rd, Sudbury, MAGoody's969 Concord St Ste 6, Framingham, MAParty Machine81 Austin Rd, Sudbury, MAWayland (3 miles) West Concord St Ste 6, Framingham, MAParty Machine81 Austin Rd, Sudbury, MAWayland (3 miles) Maynard (4 miles) Cochituate (5 miles) West Concord (5 miles)Concord (6 miles)Lincoln (6 miles)Lincoln (6 miles)Etox (6 miles)Stow (6 miles)Stow (6 miles)Acton (7 miles)Acton (7 miles)Acton (7 miles)Etox (6 miles)Lincoln (6 miles)Lincoln (6 miles)Lincoln (6 miles)Lincoln (6 miles)Etox (7 miles)Actor (7 miles)Etox (7 miles)Etox (7 miles)Etox (6 miles)Etox (7 miles Exchange, and I followed up via internet and word of mouth. My results were almost all positive. The only negative comment I had heard was from a family friend, who comes to find out, had never even been on the Jewelry Exchange. I decided that the Jewelry Exchange was a great place for my girlfriend and I to begin our search for that all important. engagement ring. When we got into jewelry Exchahnge, I was asked to take a number. Taking a number. Taking a number, I began to think I had entered the deli counterline and maybe this was not the right place for us. But it quickly became apparent to me that there were a lot of other people there and we might be on to something good. Once we were called up, we were greated by a nice and experienced sales woman. Many people do not appreciate their names being published publicly. Therefore, out of personal and professional courtesy, I will not mention them, other than to say that they were great. As a reminder, and as has already been said, we just stopped by to watch or so I thought. The salesperson possessed both knowledege and strategy, but what I liked most was that she respected our views and allowed us to incorporate ouselves not only into the ring selection, but also in the process. During this process, several other sellers, including the manager, checked in with us, not to be over bearing, but to help broaden our perspective. My girlfriend could focus on what rings she liked, everyone, just kidding, and we moved forward. Interestingly enough, she narrowed her choices down to 2 different styles of rings. You can make a case for both rings. However, I told her that she could choose a ring today. She quicky shifted towards me, and sated we don't get a ring today, are we? That's when we both realized we were talking about getting the ring here and now, not later. She could hardly contain her enthusiasm and anxiety. I expressed that we could really get away with a ring, if she found the right one. The speed, intensity and excitement level began to rise. The staff had been so helpful and understanding that we seemed ready to pounce on the opportunity. Are we or not going to do this, and which of the 2 rings was the right one. The staff were equally ready and helpful. They expressed that although this particular day. We went out to discuss this further. It quickly became apparent that my girlfriend had chosen the ring. or vice versa. I knew it was the right ring, but she had to make that decision herself. We returned 45 minutes later and expressed our intentions to buy the ring. The professional selection process was improved only by the customer care, attention and service that followed. The quality of the ring was excellent and the sales negotiations were fast, professional and mutually beneficial. I would say that the ring chose the person, but in reality the people at jewelry exchange helped guide us towards our goal of making the best choice. Bling on the ring was just exceeded by the smile on her face. Thank you Jewelry Exchange for helping guide us on the Journey of the Ring. Awesome job! Diamond Engagement Ring Store Reviews » Our Review of The Jewelry ExchangeBy Michael Fried Afraid of Being Ripped Off? Don't you want to waste your money? Confused by all the choices? Contact us. Blue Nile is one of our favorite suppliers and they have generously offered our readers an exclusive single use coupon. (Click here to get \$100 off) We receive commissions for purchases made from our affiliates through links in this article. Learn. Mike FriedThe Jewelry Exchange overall Rating: 2.17 Price: 3 Selection: 1.5 Customer Service: 2 Other recommended retailers James Allen The Jewelry Exchange and Jewelry Exchange and Jewelry Exchange and Jewelry Factory come from humble beginnings. Bill Doddridge, founder and CEO, cut his teeth by working in his stepfather's pawnshop. After running his own pawnshop, Bill started designing his own jewelry. In the early 90's Bill switched to a more traditional jewelry store. In many ways Bill was a visionary, taking advantage of globalization. Other than the huge retail chains, Bill was one of the first retailers to go directly to manufacturing companies overseas, allowing him to undercut competition by 30%. I remember how fondly Bill was regarded by the big diamonds). Under the parent company of Goldenwest Diamond Corporation, now operate 15 stores splashed around the US. I'm not sure why, but some of the stores use the jewelry exchange name while others use the Jewelry Exchange in Tustin, CA looks to me as your typical strip mall store. Going inside, you'll notice a typical, albeit slightly dated, store appearance. But then you start noticing some, how should I say this politely, unique aspects of the store. A security guard led us to an old school ticket machine. The last time I saw one of those was in a Hungarian bakery in Brooklyn. And that was 15 years ago as well. When we took a number, the gentleman asked what we would like to see today. After saying that we are looking for engagement rings, he gesticulated against that section. When we turned our backs on him going to the display, we had shit scared out of us. Apparently they feel it is necessary to announce our presence. He did it by shouting into a megaphone right behind us. An honest to goodness megaphone. After that, the experience settled into a more normal jewelry store experience. The introduction certainly stands out, but I'm not so sure that's exactly what you want when you make such a meaningfull purchase. The Diamond QualityThings were a little surprising here too. A few years ago, when I first joined Ira on this site, I made an unscheduled visit to another Jewelry Exchange site (in Hackensack, NJ). This was before I wrote reviews, so I didn't take good notes about the experience. But every diamond I was shown was not one I would recommend and, even worse, came with an EGL certificate. This time, the experience was much better. We were quickly helped by someone who seemed friendly and knowledgeable. This time, the diamonds were definitely more to my taste and thankfully they had GIA certificates. They were still not at the point where I would recommend them (quality wise), but it was a clear improvement. They had EGL certified diamonds proudly displayed, but the salesman shied away from them. The first one we looked at was a 1.09G color I1 clarity for \$4,785. We come to the price in a minute, but in my opinion the quality was very low. Inclusions were easily visible, and you may notice the symmetry was off (look at the diamond, you feel that your eyesight is crooked). The second diamond was better cut, but again the introduction was quite noticeable. Another major concern was the strong blue fluorescence class. This is a big no-no when buying a colorless diamond came in at \$4,875 on its own (we looked at it loosely). Here is a comparable 1.14ct G I1 very good cut from James Allen. Let me be clear that I do not like this but it has the same problem the Jewelry Exchange diamond had. This one will run you \$3,410. It saves you about 30%. The second diamond was a little nicer, but still had some major flaws while clocking in at \$7,233. Here is a superior 1.18ct F SI2 excellent cut from James Allen. As you can see, inclusions are not easily visible on the James Allen diamond (it will be eye-clean) and fluorescence scores are better. I'd still be hesitant to recommend it (we don't like medium fluorescence on F colors either), but it's certainly a better choice. James Allen's choice will cost you \$5,600, a saving of about 25%. This is to ignore the fact that you will save even more because online purchases are tax-free if sent to certain states. Bottom Line RecommendationIt's not the high prices that bothered me on The Jewelry Exchange. As we explain (in our Should You Buy Online Article), no physical store can compete with major online retailers like Blue Nile and James Allen. I understand (although disagree) with a consumer who is willing to spend a 30% premium to buy in a physical store. But usually the best place to buy an engagement ring is from a top-tier online retailer. What makes me shy away from The Jewelry Exchange was the fact that had we not trained diamond consumers, we might have ended up with a stone with eye-visible inclusions, noticing them only when it's too late. By all means, pay a premium for the in-store experience (something you feel for a few hours of your life) while sacrificing on the quality of the ring you (or your partner) will wear for the rest of your life not adding up to me. Blue Nile Blue Nile is the largest and most well known internet jewelry seller. They have a very large exclusive online inventory. Their high quality images are catching up with James Allens and their prizes are amazing. (Pick up a Blue Nile will send you a paid shipping label to return the ring. Lifetime WarrantyFree ShippingFree shipping at least double in value)Best in class fulfillment James Allen James Allen is a leader in online diamond sales. Their imaging technique is the same as inspecting a diamond with a jeweler's loupe. They have the largest exclusive loose diamond soline. What we love about them:No questions asked return within 30 days of the broadcast. James Allen sends you paid shipping label to return the ring. 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